SOUTH BRONX UNITED, INC. FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

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INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of South Bronx United, Inc.

Opinion

We have audited the accompanying financial statements of South Bronx United, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of South Bronx United, Inc. as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent South Bronx United, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about South Bronx United, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of South Bronx United, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about South Bronx United, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matters

Financial Statements – prior year

The financial statements of South Bronx United, Inc. as of June 30, 2021 were audited by other auditors whose report dated April 25, 2022 expressed an unmodified opinion on those financial statements.

Satty, Levine & Ciacco, CPAs, P.C.

Satty, Lewise & Craces CAS PC

Melville, New York

March 29, 2023

SOUTH BRONX UNITED, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

		2022	2021
ASSETS	-		
Cash and cash equivalents	\$	1,143,315	\$ 1,180,462
Pledges receivable		198,605	213,127
Prepaid expenses and other current assets		13,030	-
Furniture and equipment, net		29,266	7,001
Security deposits		64,416	 81,083
TOTAL ASSETS	\$	1,448,632	\$ 1,481,673
LIABILITIES			
Accounts payable and accrued expenses	\$	42,901	\$ 32,062
Deferred income		20,261	15,645
Paycheck protection program loan			 168,677
TOTAL LIABILITIES		63,162	 216,384
NET ASSETS			
Without donor restrictions			
Undesignated		870,135	708,218
Board designated		300,000	 300,000
		1,170,135	1,008,218
With donor restrictions		215,335	257,071
TOTAL NET ASSETS		1,385,470	 1,265,289
TOTAL LIABILITIES AND NET ASSETS	\$	1,448,632	\$ 1,481,673

	2022			2021				
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total		
OPERATING ACTIVITIES:								
REVENUE AND OTHER SUPPORT:								
Contributions	\$ 996,398	\$ 294,814	\$ 1,291,212	\$ 925,141	\$ 294,814	1,219,955		
Fundraising revenue	221,909	-	221,909	167,998		167,998		
Program service revenue including government grant		-	215,580	99,028		99,028		
Other Income	2,453	-	2,453	1,363		1,363		
Interest income	1,641	204.014	1,641	4,088	204.014	4,088		
Support and revenue before release from restrictions	1,437,981	294,814	1,732,795	1,197,618	294,814	1,492,432		
Net assets released from restrictions	336,550	(336,550)		336,550	(336,550)			
TOTAL REVENUE AND OTHER SUPPORT	1,774,531	(41,736)	1,732,795	1,534,168	(41,736)	1,492,432		
EXPENSES: PROGRAM SERVICES:								
SBU academy	872,635	_	872,635	716,512	_	716,512		
Recreational soccer	273,816	- -	273,816	245,798	-	245,798		
Immigration legal services	70,714	_	70,714	72,993	_	72,993		
College success (SBU academy alumni)	94,312	-	94,312	77,053	_	77,053		
SBU community schools	11,088	-	11,088	8,965	-	8,965		
Global youth league and college access program	101,627	-	101,627	35,444	-	35,444		
SBU pre-academy	30,916	-	30,916	22,944	-	22,944		
Camps and clinics	32,785	-	32,785	22,845	-	22,845		
Other	7,521		7,521	3,890		3,890		
SUPPORTING SERVICES	1,495,414		1,495,414	1,206,444		1,206,444		
Management and general	132,022		132,022	132,873		132,873		
Fundraising	153,855	_	153,855	152,974	_	152,974		
Tuldusing	285,877		285,877	285,847		285,847		
TOTAL EXPENSES	1,781,291	-	1,781,291	1,492,291		1,492,291		
CHANGE IN NET ASSETS FROM OPERATIONS	(6,760)	(41,736)	(48,496)	41,877	(41,736)	141		
Paycheck Protection Program loan forgiveness	168,677		168,677	147,525		147,525		
CHANGE IN NET ASSETS	161,917	(41,736)	120,181	189,402	(41,736)	147,666		
NET ASSETS: Beginning of year	1,008,218	257,071	1,265,289	818,816	298,807	1,117,623		
End of year	\$ 1,170,135	\$ 215,335	\$ 1,385,470	\$ 1,008,218		\$ 1,265,289		

SOUTH BRONX UNITED, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

	Program Management Services and General		Fundraising	Total
Salaries and wages	\$ 861,280	\$ 90,630	\$ 57,559	\$ 1,009,469
Payroll taxes and related benefits	146,198	10,385	13,044	169,627
Rent or facility expense	22,863	576	6,298	29,737
Repairs and maintenance	1,355	152	156	1,663
Utilities	1,177	120	136	1,433
Professional fees	25,120	6,824	9,721	41,665
Insurance	11,438	2,041	1,320	14,799
Staff training and development	7,716	613	695	9,024
Supplies and equipment	41,996	718	1,789	44,504
Equipment rental	1,940	-	3,206	5,146
Dues and subscriptions	1,696	284	10	1,990
Contracted services and coaches	124,583	13,145	17,718	155,446
Transportation	25,109	829	188	26,126
Food	31,762	266	2,428	34,456
Depreciation	9,356	322	347	10,025
Uniforms	56,247	309	5,256	61,812
Athletic participation costs	44,940	-	-	44,940
Youth activities	23,666	-	21	23,687
Website	480	37	278	795
Printing and postage	3,717	1,365	1,751	6,833
Service contracts	2,940	-	-	2,940
Processing fees	4,988	-	17,261	22,249
Miscellaneous	44,847	3,405	14,673	62,925
TOTAL EXPENSES	\$ 1,495,414	\$ 132,022	\$ 153,855	\$ 1,781,291

SOUTH BRONX UNITED, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

_	Program Services	Management and General	Fundraising	Total
Salaries and wages	710,139	\$ 81,937	\$ 74,032	\$ 866,108
Payroll taxes and related benefits	108,691	10,797	14,244	133,732
Rent or facility expense	42,816	4,414	5,150	52,380
Repairs and maintenance	2,411	-	-	2,411
Utilities	4,150	429	501	5,080
Professional fees	48,069	10,180	6,499	64,748
Insurance	11,628	631	737	12,996
Staff training and development	4,226	37	402	4,665
Supplies and equipment	19,831	640	1,028	21,499
Dues and subscriptions	1,640	-	-	1,640
Contracted services	115,712	10,950	13,229	139,891
Transportation	8,416	1,304	1,245	10,965
Food	12,373	54	3,010	15,437
Depreciation	10,968	-	-	10,968
Uniforms	36,849	224	4,248	41,321
Athletic participation costs	31,197	-	-	31,197
Youth activities	10,181	-	26	10,207
Website	266	28	593	887
Printing and postage	1,008	1,718	789	3,515
Processing fees	1,868	-	15,028	16,896
Miscellaneous	24,005	9,530	12,213	45,748
TOTAL EXPENSES	1,206,444	\$ 132,873	\$ 152,974	\$ 1,492,291

SOUTH BRONX UNITED, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

		2022	2021	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in net assets	\$	120,181	\$	147,666
Adjustments to reconcile change in net assets to net cash				
from operating activities:				
Depreciation		10,025		10,968
Paycheck Protection Program loan forgiveness		(168,677)		(147,525)
(Increase) decrease in:				
Pledges receivable		14,522		26,276
Prepaid expenses and other current assets		(13,030)		-
Security deposits		16,667		(64,416)
Increase (decrease) in:				
Accounts payable and accrued expenses		10,839		16,500
Deferred income		4,616		15,645
TOTAL ADJUSTMENTS		(125,038)		(142,552)
NET CASH FROM OPERATING ACTIVITIES		(4,857)		5,114
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of furniture and equipment		(32,290)		(5,950)
NET CASH FROM INVESTING ACTIVITIES		(32,290)		(5,950)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from paycheck protection program loan				168,677
NET CASH FROM FINANCING ACTIVITIES				168,677
CHANGE IN CASH AND CASH EQUIVALENTS		(37,147)		167,841
CASH AND CASH EQUIVALENTS:				
Beginning of year		1,180,462		1,012,621
End of year	\$	1,143,315	\$	1,180,462

NOTE 1. ORGANIZATION AND BASIS OF ACCOUNTING AND PRESENTATION

A. ORGANIZATION

South Bronx United, Inc. ("SBU") is a not-for-profit corporation formed in January 2009 under the New York State Not-for-Profit Corporation Act. SBU is a Section 501(c) (3) organization exempt from federal income taxes under Section 501 (a) as described in the Internal Revenue Code of 1986.

The mission of SBU is to use soccer as a vehicle for social change. SBU aims to help youth build character, teamwork, and leadership so that they can succeed in high school, college, careers, in their community and beyond. SBU strives to promote educational achievement, health and wellness, and character development through activities on and off the soccer field and to unite a diverse group of individuals and an incredibly diverse community toward common positive goals.

B. BASIS OF ACCOUNTING

The financial statements of SBU have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

C. BASIS OF PRESENTATION

The financial statements of South Bronx United, Inc. have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require South Bronx United, Inc. to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of SBU. These net assets may be used at the discretion of South Bronx United, Inc.'s management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of South Bronx United, Inc. or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

D. MEASURE OF OPERATIONS

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to South Bronx United, Inc.'s ongoing services and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. CASH AND CASH EQUIVALENTS

SBU considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

NOTE 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (continued)

B. PROPERTY AND EQUIPMENT

Property and equipment are stated at cost or at their estimated fair market value if donated. Costs in excess of \$5,000 and the value of donated property and equipment are capitalized. Depreciation is provided on the straight-line method over the estimated useful life of the asset. The estimated useful lives of assets are as follows:

Furniture, fixtures and equipment 3-7 years Leasehold improvements 8 years

C. REVENUE RECOGNITION

SBU recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

SBU recognizes registration fees from various programs when related services are provided. The government grants and contracts are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when SBU has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as refundable advances in the statement of financial position.

D. DONATED PROPERTY AND EQUIPMENT

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

E. FUNCTIONAL EXPENSE ALLOCATION

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Expenses which are easily and directly associated with a particular program or supporting service are charged directly to that functional area. Certain other expenses have been allocated among the program and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries and related fringe benefits Time and effort	
Rent and utilities	Actual or square footage
Coaches	Time and effort
Uniforms	Actual
Athletic participation costs	Actual
Other	Actual, square footage, time and effort
	or units of service

NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

F. USE OF ESTIMATES

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. On an ongoing basis, management evaluates the estimates and assumptions based on new information. Management believes that the estimates and assumptions are reasonable in the circumstances; however, actual results could differ from those estimates.

G. ADVERTISING COSTS

Advertising costs are expensed as incurred.

H. DONATED GOODS AND SERVICES

Donated goods and services are recorded as both revenue and expenses in the accompanying statements of activities at an amount determined by management to be reasonable for acquiring such goods and services. For the year ended June 30, 2022 and 2021, SBU received donated goods and services in the amount of approximately \$108,408 and \$55,464, respectively.

I. INCOME TAXES

SBU is exempt from federal income taxes under section 501(c)(3) of the Internal Revenue Code and comparable New York State law. Contributions to it are tax deductible within the limitations prescribed by the code.

SBU's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending June 30, 2022, 2021, 2020 and 2019 are subject to examination by the IRS, generally for 3 years after they were filed. SBU has concluded that there are no material uncertain tax liabilities to be recognized at this time.

J. RECLASSIFICATIONS

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

NOTE 3. AVAILABILITY AND LIQUIDITY

The following represents South Bronx United, Inc.'s financial assets at June 30, 2022 and 2021:

	2022	 2021
Financial assets at year end:		 _
Cash and cash equivalents	\$ 1,143,315	\$ 1,180,462
Pledges receivable	 198,605	 213,127
Total financial assets	1,341,920	1,393,589
Less amounts not available to be used within one year:		
Net assets with donor restrictions	283,540	257,071
Board-designated funds for future use	300,000	 300,000
	583,540	 557,071
Financial assets available to meet general expenditures		
over the next twelve months	\$ 758,380	\$ 836,518

SBU's goal is generally to maintain financial assets to meet the general operating expenses.

NOTE 4. PLEDGES RECEIVABLE

Contributions and other gifts promised to SBU as of June 30, 2022 and 2021, but not yet collected as of that date, have been recorded as pledges receivable. The outstanding balances will be collected in the next fiscal year. The amount outstanding at June 30, 2022 and 2021 amounted to \$198,605 and 213,127.

NOTE 5. PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2022 and 2021 consisted of the following:

	 2022	2021		
Furniture	\$ 829	\$	829	
Leasehold improvements	28,126		-	
Equipment	48,570		44,406	
Vehicles	11,500		11,500	
	89,025		56,735	
Less: accumulated depreciation	 (59,758)		(49,734)	
Furniture and equipment (net)	\$ 29,267	\$	7,001	

NOTE 6. <u>NET ASSETS</u>

Net assets with donor restrictions were as follows for the years ended June 30, 2022 and 2021:

	2022		2021
Specific purpose:		' <u>-</u>	_
Academy, after school and summer activities	\$ 65,750	\$	182,652
Scholarships and internships	60,290		51,086
Immigration	2,500		-
Other	155,000		23,333
	\$ 283,540	\$	257,071

Net assets without donor restrictions for the years ended June 30, 2022 and 2021 are as follows:

	 2022	 2021
Undesignated	\$ 870,135	\$ 708,218
Board designated	 300,000	 300,000
	\$ 1,170,135	\$ 1,008,218

Net assets released from net assets with donor restrictions are as follows:

	2022		2021	
Satisfaction for purpose restrictions:				
Academy, after school and summer activities	\$	295,802	\$	225,000
Immigration		-		-
Scholarships and internships		48,579		14,086
Other		43,333		97,464
	\$	387,714	\$	336,550

NOTE 7 COMMITMENTS

SBU was obligated under a non-cancelable operating lease for office space expiring in July 2021. Rent expense for the year ended June 30, 2022 and 2021 was \$29,737 and \$52,380 for the above office space as well as storage and facility rentals and permits.

SBU entered into a non-cancelable operating lease for office space expiring in July 2030. SBU took possession of the space after year-end, in July 2022 with rent commencing July 2023 with one year of free rent. As of June 30, 2022, minimum future lease payments under the lease agreement are:

<u>June 30,</u>	
2022	\$ -
2023	178,754
2024	198,756
2025	202,731
2026	206,785
thereafter	553,010
	\$ 1,340,036

NOTE 8. CONCENTRATION OF CREDIT RISK

SBU deposits its cash with a major bank in amounts which may occasionally be in marginal excess of federal insurance limits. Management believes that there is no significant risk of loss on these accounts relating to the failure of the banking institution.

NOTE 9. COVID-19 PANDEMIC

SBU's operations have been affected by the recent and ongoing outbreak of the coronavirus disease 2019 (COVID-19) which in March 2020, was declared a pandemic by the World Health Organization. The ultimate disruption which will be caused by the outbreak is uncertain; and management, at this time, cannot reasonably estimate the amount of impact it will have on SBU's financial position, operations and cash flows. Possible areas that may be affected include, but are not limited to, disruption to SBU's programs.

NOTE 10. PAYCHECK PROTECTION PROGRAM LOANS

In May of 2020, SBU received a first round of loan proceeds in the amount of \$147,525 under the Paycheck Protection Program ("PPP"). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (Cares "Act"), provides for loans to qualifying businesses. The loans and accrued interest are forgivable after eight to twenty-four weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of the loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight to twenty-four week period.

In March of 2021 SBU was informed by letter from the Small Business Administration that the entire amount of the first PPP loan was forgiven. In February of 2021, SBU received a second round of loan proceeds in the amount of \$168,677 under the PPP. SBU used all of the funds from the second PPP loan for eligible expenses and in December of 2021, SBU was informed by letter from the Small Business Administration that the entire amount of the second PPP loan had been forgiven. Forgiveness of both rounds of the PPP loan proceeds is included in nonoperating activities on the statement of activities.

SOUTH BRONX UNITED, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

NOTE 11. SUBSEQUENT EVENTS

SBU evaluated subsequent events through March 29, 2023, the date the financial statements were available for issuance.